The Relationship between Earning Management and Capital Structure

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Abstract
This paper analyzes the relationship between capital structure and earning management. For analysing we use 119 non-financial companies that listed in Tehran Stock Exchange from 2000 to 2008. The researchers will focus on comparing the Jones Model and the Modified Jones Model, which are the two most frequently used model in empirical analysis nowadays. Earnings management is a kind of management which uses accounting techniques to meet the executives. Researchers in this area found many approaches to detect the earnings management; within these approaches are the discretionary accrual models which include the modified. Our findings suggested a positive relationship between debt ratio and discretionary accruals is (0.000). Also there is a negative association between return on assets (ROA) and debt ratio. Finally return on equity and total assets related positively with debt ratio.

Keywords: earning management, capital structure, debt ratio, return on assets, return on equity, total assets.
1- Introduction
The one of the most important challenge faced by researchers as well as academician is that they are unable to fine study the component of earnings management accruals (Beneish, 2001). It can be very difficult to find out and then distinguish between the fraudulent and aggressive but acceptable choice of manipulation exercise that the managers will do in their accounting decisions. (Beneish, 2001) According to Watt and Zimmerman (1986) there are so many factors like constraint of debt covenant, provision compensation plan and political cost that is require to issue equity, insider trading etc that motivate the management involve in earnings management. Most of the studies suggest that management engage in earnings management to setback the onset default (Sweeny, 1994). Razzaque, Rahman and Salat (2006) investigated earnings management in textile sector of Bangladesh. They found that discretionary accruals are significant in most of the firms. Early research (e.g. Jones, 1991) suggests that managers may rely on cost allocations rather than accruals to manage earnings. DeFond and Jiambalvo (1994) provide evidence that debt covenant restrictions influence accounting choices and mangers engage in accruals manipulation in the period preceding and the period of the violation. Their conclusions are however limited to a sample of 94 firms. Managers also have incentives to manipulate real activities during the period to meet certain covenant thresholds. Real activities manipulation affects cash flows and, in some cases, accruals. Earlier studies on earning management through real activities manipulation have focused mainly on investment activities, such as reductions in expenditures on research and development (Baber et al, 1991; Bushee, 1998; Bens et al, 2003). Zhaoguo and Liu.X (2009) examined the relationship between capital structure and earnings management with reference to the Chinese capital market. They measured the impacts of debts, the proportion of controlling shareholders’, executives and external large shareholders. Analyzing Chinese companies listed from 2003 to 2007, they established a link between capital structure and earnings management practices by providing evidence that the equity proportion of controlling shareholders had an inverted U shaped relationship with earnings management, and the debt ratio had a strong positive relationship with earnings management. According to Jelinek (2007) there is negative relationship between leverage and opportunistic behaviour, when leverage increases opportunistic behaviour decreases and earnings management that is related in this function. Primarily it is opportunity behaviour that motivates the earnings management. Opportunistic managers involve in manipulation of earnings to cover their opportunistic or non value maximizing behaviour (Christie and Zimmerman, 1994). Christie and Zimmerman(1994) found take over firms engaged in increased income accounting method from last 11 years for takeover. Over the years, to detect the use of earnings management, a number of methods have been developed. Healy (1985) and DeAngelo (1986) developed methods that were very dependent on years where no earnings management was suspected. That was the biggest weakness in these models. They would expect discretionary accruals to be revealed in the difference between accruals in a year where earnings had been managed and a year where no earnings management had been suspected. The
Jones model (Jones, 1991) and the modified Jones model (Dechow, Sloan, & Sweeney, 1995) were created to try eliminate the discretionary element of the accruals, by taking into consideration changes in the economic environment (Beneish, 2001).

Talebniya and Ravanshad investigated the relationship between earning management and capital structure in the companies that accepted in Tehran security exchange from 1993 to the end of 2007. The results of their research revealed that discretionary accruals and ROE has negative except relationship whit capital structure and ROA has positive except relationship whit capital structure in Tehran security exchange.

Khajavi and Nazemi investigated the role of accrual accounting on the "quality of earnings" for 96 companies listed in Tehran Stock Exchange between 1998-2003. Their results indicated that accrual accounting (the difference between earnings and cash flows) does not affect the average stock returns. In addition, there is no significant difference between average returns of the firms with high and low accrual accounting. Components of accruals (which are changes in inventory, accounts receivable, other non-cash current assets, accounts payable and other current liabilities) were also examined and similar results were found.

Mashayekhi et al expressed because operating cash flow is difficult to manage unless firms intentionally front load or defer the recognition of cash accompanying revenue or expense, therefore operating cash flow should be a good measurement of the firm's operating performance. Therefore, they are expected that operating cash flow and discretionary accruals (as surrogate to earning management) represent a significant adverse relationship. For estimating of discretionary accrual Modified Jones Model was used and event period for this purpose was 1998-2003. The results showed that TSE firms do earning management when operating performance is poor and they tend to choose income increasing accounting strategies.

2- MATERIALS AND METHODS
This study included 119 non-financial companies that listed during the period 2000 – 2008 in Tehran Stock Exchange. For analysing we use Tahir (2011) model to investigate the relationship between earnings management and capital structure. Our variables show under any regression models. The general model is as follows:

\[
\text{Debt Ratio} = \alpha + \beta_1 \text{DA}_it + \beta_2 \text{ROA}_it + \beta_3 \text{ROE}_it + \beta_4 \text{TA}_it + \epsilon
\]

Where as

- DA$_it$ = Absolute discretionary accruals
- ROA$_it$ = Return on total assets
- ROE$_it$ = Return on total Equity (ROE)
- TA$_it$ = Total Assets

Discretionary Accruals = $\Delta$ K$_it$ - Non DA$_it$

Non DA$_it$ = $\alpha_1 (1/ \text{Total A}_it-1) + \alpha_2 (\Delta \text{Sales}_it - \Delta \text{Acct R}_it) + \alpha_3 \text{PPE}_it$

$\Delta$ K$_it$ = ( $\Delta$ M$_it$ - $\Delta$ L$_it$ - $\Delta$ O$_it$ - $\Delta$ P$_it$ - D$_it$)

Where as

- Δ K$_it$ = Change in ith firm’s total accruals (working capital) in year t
- Δ M$_it$ = Change in ith firm’s total current assets between year t-1 and year t.
- Δ L$_it$ = Change in ith firm’s total current liabilities between year t-1 and year t.
- Δ O$_it$ = Change in ith firm’s cash between year t-1 and year t.
- Δ P$_it$ = Change in ith firm’s debt in current liabilities between year t-1 and year t.
- D$_it$ = ith firm’s depreciation in year t.
\[\Delta K_{it} = \hat{\alpha}_1 (1/A_{it-1}) + \hat{\alpha}_2 (\Delta S_{it}) + \hat{\alpha}_3 (F_{it}) + \mu\]

\[A_{it-1} = \text{ith firm's total assets at the beginning of year } t.\]
\[\Delta S_{it} = \text{Change in ith firm's sales between year } t-1 \text{ and year } t.\]
\[F_{it} = \text{ith firm's gross value of property, plant and equipment in year } t.\]
\[\mu = \text{Error term}\]

Hypotheses:
H1: Discretionary Accruals have relationship with firm’s debt ratio.
H2: Total assets would have impact on firm’s debt ratio.
H3: Return on assets have positive relationship with firm’s debt ratio.
H4: Return on Equity has positive relationship with firm’s debt ratio.
(Tahir, 2011)

3- RESULT AND DISCUSSION
In order to the prior studies, managers tend to mask their true underlying value by engaging in earnings management. This study investigates the extent to which the positive associations between alternative discretionary accrual measures and earnings management. Our finding from the table shows that the coefficient sign of discretionary accruals is (0.000) that support the first hypothesis. But this result doesn’t support findings by Tahir (2011). The coefficient sign of ROA is (-1.161). This result doesn’t support our second hypothesis. Also our research shows the positive effect of ROE (0.482) on debt ratio. And this result proof H3. Also based on our findings, there is a positive association between total assets and debt ratio (0.000). So our findings don’t reject the hypothesis 4.

Our findings suggest the tentative facts of earning management since we have applied the Tahir (2011) model in measuring the discretionary accruals, debt ratio to measure the capital structure and to measure the size of firm we take figure of total assets of firms. The negative impact of capital structure on earning management as suggested by our results implicates the use of debt in capital structure as a tool to encounter the problem of earning management. There are limitations and caveats to this study. The limited sample size and time period inhibits generalizing the results to other samples and time periods.

<table>
<thead>
<tr>
<th>Depended Variable - Debt Ratio</th>
<th>Coefficient</th>
</tr>
</thead>
<tbody>
<tr>
<td>Variable</td>
<td></td>
</tr>
<tr>
<td>Constant</td>
<td>-0.573</td>
</tr>
<tr>
<td>Sig</td>
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</tr>
<tr>
<td>Discretionary Accruals</td>
<td>0.000</td>
</tr>
<tr>
<td>Sig</td>
<td></td>
</tr>
<tr>
<td>ROA</td>
<td>-1.161</td>
</tr>
<tr>
<td>Sig</td>
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</tr>
<tr>
<td>ROE</td>
<td>0.482</td>
</tr>
<tr>
<td>Sig</td>
<td></td>
</tr>
<tr>
<td>Total Assets</td>
<td>0.000</td>
</tr>
<tr>
<td>Sig</td>
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<td>F – Value</td>
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<td>R</td>
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REFERENCES